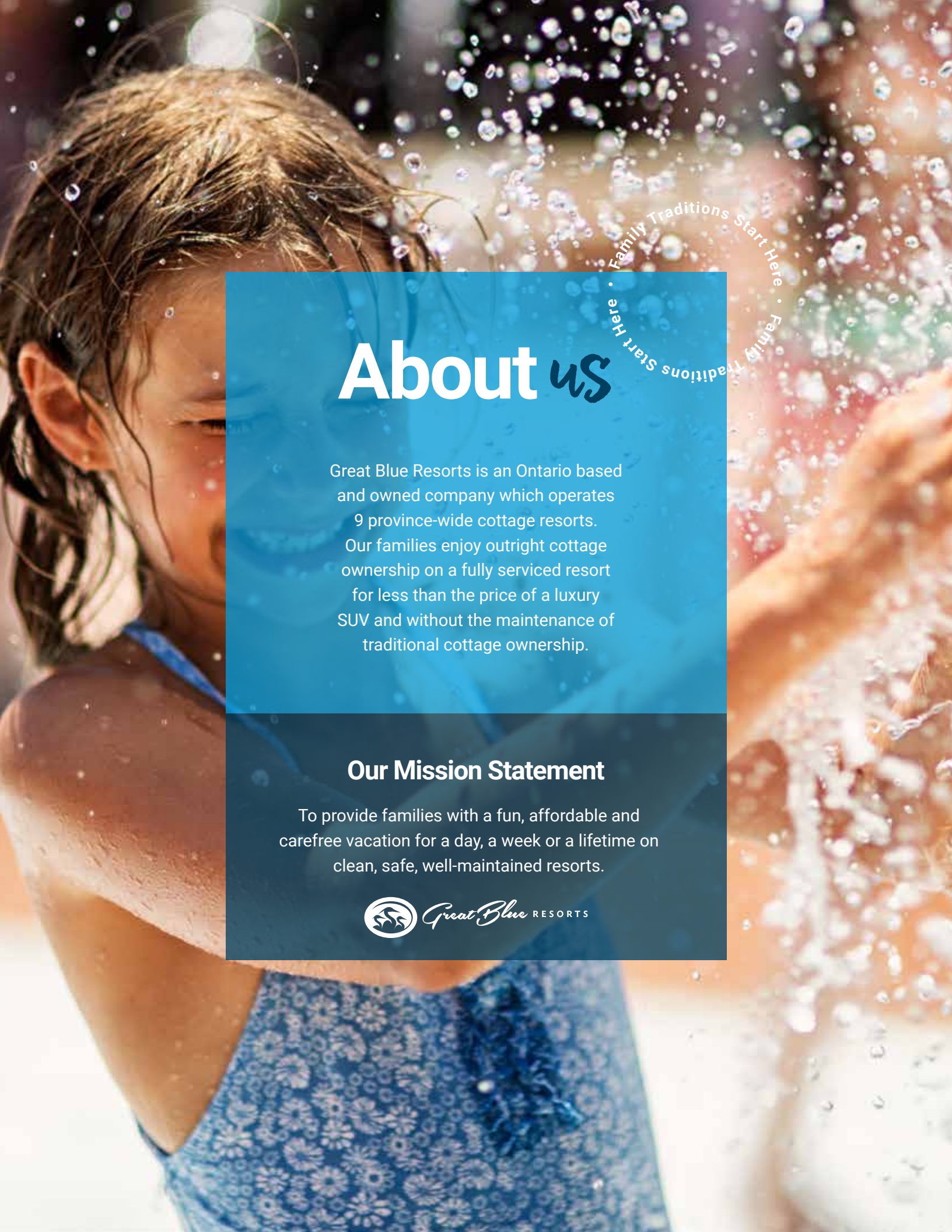
Great Blue RESORTS

Owner Information Package





About us

Great Blue Resorts is an Ontario based and owned company which operates 9 province-wide cottage resorts. Our families enjoy outright cottage ownership on a fully serviced resort for less than the price of a luxury SUV and without the maintenance of traditional cottage ownership.

Our Mission Statement

To provide families with a fun, affordable and carefree vacation for a day, a week or a lifetime on clean, safe, well-maintained resorts.

Great Blue RESORTS



Your *visit*

A suggested outline for your visit today

Many families, while looking around the resort, are able to find answers to some questions such as:

1. What should families take into account when thinking about resort cottage ownership?

2. What do families get for their money?

- Running costs involved and provide price examples
- See some resort cottages to understand price differences

3. Ways to pay?

4. What happens when families say “yes”?

Families are able to view the amenities, see price examples of resort cottages and available lots.

We always advise families to choose what is right for them. And remember, the choice is always yours.



Do all the *pieces fit?*

Location

Is this the right resort?
(travel time, amenities, etc.)

Costs

Are they comfortable
/justifiable?

Cottage

Layout, bedrooms,
overall size

Site

Cottage location
on resort



Frequently Asked *questions*

Is a resort cottage a good financial investment?

A resort cottage is an investment in family leisure time and we would not recommend a cottage purchase exclusively for a financial return.

Can families live in a resort cottage?

Due to seasonality, resort cottage owners are able to use their cottage 6 months of the year and so cannot be used as a sole residence.

Can friends visit the resort?

Absolutely, our resorts are designed around family and friends leisure time.

Do resort cottages have an age limit?

Any owner can keep their resort cottage on a Great Blue Resort indefinitely subject to the following;

- Cottage and additions are in good condition and good repair
- Owner account is in good standing
- Seasonal Resort License of Occupation is current
- All Resort policies and property standards are maintained

We do have a 20 year age policy that needs to be met in order for a resale to be permitted on a GBR resort.

Can I rent my resort cottage to cover the running costs?

Yes, many resort cottage owners make full use of our managed rental partnership program that helps to pay some, or all of the running costs for the year, subject to the dates submitted.









What are the *running costs*

Site/License Fees

Start from $ _____ per year
and vary by location on the resort.

Other Annual Costs *to consider*

Propane	Typical annual spend is $200
Water, Hydro & Waste Management	Included in Site/License Fees
Carefree Platinum Package Winterization, Summerization & Safety Inspection	$545
Insurance	Typically between $500 - $800

Joining our Carefree Platinum Package gives you access to a preferred insurance rate with a partner insurance provider.

What's Included
in the resort site fees

- ✓ Hydro *(excludes Golden Beach)*
- ✓ Water and Septic
- ✓ Garbage Collections
- ✓ Car Parking
- ✓ Street Lighting
- ✓ Landscaping *(where applicable)*
- ✓ Wi-Fi locations & Hot Spots Available *(varies from resort to resort)*
- ✓ Use of Resort Amenities

Typical
resort amenities*

- Waterfront
- Fishing
- Pool
- Splash Pad
- Beach
- Campfire
- Playground
- Resort Activities
- Gym
- Multi Sports Court
- Cafe
- Pavillion
- Hiking Trails
- Paddle Boards
- Pontoon Boat Tours
- Motor Boat Rentals
- Kayaks, Canoes, etc.
- Boat Launch
- Docks
- Welcome Centre
- Owners Events
- Picnic Area
- Laundry Facilities
- Golf Course**

* Resort amenities vary from resort to resort. ** Only at Bellmere Winds Golf Resort

Ways to cover *running costs*

Join Our Rental Partnership Program

And receive all these benefits:

- ✓ Get paid $0.50 on every dollar earned on nightly rates!
- ✓ Improved Rental Program including an array of marketing campaigns aimed at promoting the cottage.
- ✓ Your cottage will be showcased with professional photography on a newly revamped website!
- ✓ Dedicated Central Reservations Team focused on maximizing occupancy at the best price in the market.
- ✓ We do all the work! From cleaning, admin, guest concierge, to payment processing and marketing!
- ✓ Security deposit acquired from all rental guests.
- ✓ No single occupancy or under 25's using your cottage.*



*Not applicable for stay n play renters at Bellmere Winds

Things *to consider*

When looking into resort cottage ownership, there are a few things families will consider. The purchase of a resort cottage, the ongoing costs of using it each year, and how they are able to fund it.

Pricing Guide



Pre-Loved Models

Starting from the low

$70Ks

or $16,249 down & $181/week*

This is the perfect entry level resort cottage for a first-time owner, typically will be a single wide, 6-8 years of age, 12’ wide and 36’ in length, has 2 bedrooms and one bath. A 3 bedroom version would retail for $5,000/$10,000 more.



New Models

Starting from

$129K

or $29,357 down & $258/week*

New models are great for families that are looking for all the modern comforts and designs, typically 12’ wide and 36’ in length and has 3 bedrooms.



Larger Models

Starting from

$199K

or $45,177 down & $397/week*

Larger models come in a few different layouts and typically start at 1½ wide, 12’ wide by 36’ in length for the main unit and a further 12’ wide by 20’ in length for the ½. Comes in both 2 and 3 bedroom options.

**From 7.99% OAC with amortization of 180 months. Pricing & interest rate subject to change without notice. E & O.E.*

What's Included

in the price of a resort cottage

- ✓ Fully Furnished
- ✓ Inspection & Checks
- ✓ Propane & Hydro Connections
- ✓ Professionally Decorated
- ✓ Includes Major Kitchen Appliances
- ✓ Two Propane Tanks
- ✓ Warranty
- ✓ Skirting
- ✓ Steps
- ✓ Siting
- ✓ Connection
- ✓ Services

Not Included

- X Site/License Fees
- X HST
- X Insurance
- X Additional Propane (heat, stove, water heater)
- X Sheds and Other Add-ons
- X Decking
- X Carefree Program









Ways *to pay*

There are a lot of ways to pay and we can even help with financing.

1 **Payment in Full**
Maximum payment of $20,000 on credit card, certified cheque, bank draft or online payment, please note we do not accept cash.

2 **Third Party Finance through the bank, family member or friend**

3 **Funding for All**
Most owners take advantage of our Funding for All Package – either 20% - 30% deposit is required and all applications are processed through the resort.





Funding *for all*

With a deposit of 20% - 30% we can offer a highly competitive funding package through our specialized lenders. Typical rates from 7.99% OAC

Around 60% of our families choose funding for all because:

- ✓ It's quick and simple
- ✓ Specialized lenders who understand the product and have industry expertise to negotiate great rates
- ✓ Limited information is required for the application
- ✓ It doesn't use an existing line of credit

We accept all major credit cards.

VISA MasterCard

What Happens When *families say "yes"?*

It's As Easy As 1, 2, 3 ...

Step 1 Pay full deposit and sign paperwork

Step 2 Meet the General Manager

Step 3 Arrange the date of handover



See What Families *say about us!*

Good old fashioned family fun. Had a great time at Lantern Bay, great sense of community and no shortage of activities to keep everyone busy. Makes for an easy bed time with the kids.

– DEREK E.,
Lantern Bay Resort

Went and saw this place yesterday and loved it so much that we bought a cottage! The golf course is incredible and the view is breathtaking! The golf course and the resort are extremely well maintained. Cottages are perfect and all the amenities make this place very pleasurable to stay at. There's something for the whole family to love here!

– MATT E.,
Bellmere Winds Golf Resort

A Canadian Resort Experience: lake/beach access, outdoor pool, boating, multi-sports court, chip truck offering great food, BBQ, fire pit and onsite staff makes this a true resort getaway! The rental suites are tidy modern and accommodating. The stunning beaches and diverse variety of wineries, restaurants and shopping which surround this beautiful Island make this Resort the full vacation experience. You must try it to believe it.

– RACHELLE N.,
Cherry Beach Resort





Notes:



Discovery Visit

review

What Should Families Take Into Account When Thinking About Resort Cottage Ownership?

What Do Families Get For Their Money?

3 Ways To Pay

What Happens When Families Say “Yes”?

Great Blue
RESORTS



Scan Here
to learn more

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